#### INVITATION TO TENDER FORM

- 1. Schedule to Tender No <u>2078307/B-2104/340503 DATED 27 Aug 2021</u>. This tender will be closed for acceptance at 1030 Hours and will be opened at <u>1100 Hours</u> on <u>06 Oct 2021</u>. Please drop tender in the Tender Box No <u>204</u>.
- 2. You are requested to please use this Performa for price quotation, fill in the prices, affix your stamp on the same, sign it and forward it in original as your Commercial offer along with the covering letter of your firm. If you do not use this form as price quotations your offer might be rejected.
- 3. You are requested to please attach DP-1 and DP-3 alongwith your quotation duly signed & stamped. Same can be requested from DP (N) at Email <a href="mailto:dpnavy@paknavy.gov.pk">dpnavy@paknavy.gov.pk</a>.

#### **Schedule of Stores**

S. NO	DETAIL OF STORES	QTY/ UNIT	UNIT PRICE	TOTAL PRICE
1.	ZOK27 (CONCENTRATED)			
	NSN NO. 7930-99-741-1559 FLUID COMPRESOR WASHING, GAS TURBINE ENGINES TS10268	6000 Liter	UK £	UK £
	PACKING 25 LTR OEM ORIGINAL SEALED PACKING			
	OEM ADDRESS M/S ZOK INTERNATIONAL GROUP AIRWORTHY HO, ELSTED, MIDHURST, WEST SUSSEX, UNITED KINGDOM			
	SPECIFICATION DEFSTAN 79-18/2 OF 2001 C LIST REFERENCE 101C-0001-1-C382 APPROVED PRODUCT ZOK-27 (CONCENTRATED) MIL –PRF-85704C 1998			
	INSURANCE COVER CONSIGMENT TO BE COVERED BY INSURANCE AT GOVT EXPENSES			

#### NOTE:

- 1. OEM CERTIFIED STORES TO BE ACCEPTABLE ON DPL-15. FIRM/SUPPLIER SHALL PROVIDE CORRECT AND VALID E-MAIL AND FAX NO. TO CINS AND DP(N). SUPPLIER/CONTRACTING FIRM SHALL EITHER PROVIDE OEM CONFORMANCE CERTICATE TO CINS OR IS TO BE E-MAILED TO CINS UNDER INTIMATION TO DP (NAVY) AT E-MAIL ADDRESS <a href="cins@paknavy.gov.pk">cins@paknavy.gov.pk</a>, <a href="mailto:ins@paknavy.gov.pk">inpsectorate1@paknavy.gov.pk</a>. HARD COPY OF COC MUST FOLLOW IN ANY CASE THROUGH COURIER. ON RECEIPT, CINS SHALL APPROACH THE OEM FOR VERIFICATION OF CONFORMANCE CERTIFICATE ISSUED BY THE OEM. COMPANIES/FIRMS RENDERING FALSE OEM CONFORMANCE CERTIFICATES WILL BE BLACK LISTED.
- 3. JOINT INSPECTION IS TO BE CARRIED OUT BY CINS, END USER & CONSIGNEE.
- 4. MARKING ON THE PACKAGE MUST BE LEGIBLE. PACKAGING OF FRAGILE STORES TO BE MARKED APPROPRIATELY.

#### 5. KPT/PORT/WHARFAGE/ALLIED CHARGES

ALL PORT & DOCK CHARGES WILL BE PAID AT ACTUAL (IF APPLICABLE) BY SUPPLY OFFICER. PN EMBARKATION HEADQUARTERS, WEST WHARF ROAD, KARACHI ON SUBMISSION OF THEIR BILLS DULY VERIFIED BY COMMANDING OFFICER PN EHQ IN PAK CURRENCY.

- 6. QUOTED VALUE MUST BE IN **UK £**.
- 7. FIRM WILL COMPLY / CONFIRM ALL ABOVE IT CLAUSES INCLUDING SPECIFICATION, OEM COC, SPECIAL INSTRUCTION, PACKING, GENERAL TERMS AND CONDITIONS, <u>OEM, QUOTED MODEL ON ITS TECHNICAL OFFER</u>.
- 8. ORIGINAL TECHNICAL OFFER ON FIRM'S LETTER HEAD PAD ALONG WITH **AUTHORIZATION LETTER**, **AGENCY AGREEMENT**, **PRINCIPAL INVOICE PROFORMA**, DP-1, DP-2 & DP-3 DULY SIGNED AND STAMPED ON EACH PAGE ARE REQUIRED <u>IN DUPLICATE</u>.

All taxes, duties and import/export license fees payable in Supplier's country or any other country en-route shipment other than Pakistan shall be paid by supplier.

UK £

#### Terms & Conditions

1. **Special Instructions**. Attached

2. <u>Terms of Payment.</u> 80% on of shipment of stores and 20% on issuance

of CRV.

3. Origin of Stores. Imported (To be indicated in Technical Offer)

4. **Origin of OEM.** UK (To be indicated in Technical Offer)

5. <u>Technical Scrutiny Report.</u> Required.

6. **Delivery Period.** 06 Months after opening of LC.

7. Currency. Pound (£)

8. **Basis for acceptance.** FOB.

9. **Bid Validity.** The validity period of quotations must be

indicated and should invariably be 120 days from the date of opening of commercial offer or 30th June whichever is earlier. Firm undertakes to extend validity of offer if required by equal number of original bid period (i.e. 120 days or less as per original offer) i.a.w PPRA Rule-26.

10. <u>Terms of Payment:</u> Part payment and part supply is allowed.

11. Place of Inspection. Joint Inspection will be carried out by CINS,

consignee and end user at depot.

12. <u>Tendering procedure</u> Single stage - Two Envelop bidding procedure will

be followed as per PPRA Rule 36 (b).

13. <u>Earnest Money/</u> <u>Bid Security:</u>

Your tender must be accompanied by a Call Deposit Receipt (CDR) in favor of CMA (DP), Rawalpindi in separate envelope and outside **attached with technical offer**. The rate of earnest money and its maximum ceil for different categories of firms would be as under:-

## PRE-QUALIFIED / REGISTERED / INDEXED FIRMS.

(a) 2% of the quoted value subject to maximum ceiling of Rs. 0.2 Million.

### <u>PRE-QUALIFIED / REGISTERED / BUT UNINDEXED FIRMS.</u>

(b) 3% of the quoted value subject to maximum ceiling of Rs. 0.2 Million.

## NON PRE QUALIFIED / UN-REGISTERED UNINDEXED FIRMS.

(c) 5% of the quoted value subject to maximum ceiling of Rs. 0.4 Million.

#### 14. Return of Earnest Money:

(a) Earnest money to the unsuccessful bidders will be returned on finalization of the contract.

(b) Earnest money of the firm/firms with whom contract is concluded will be returned on submission of Bank Guarantee and its acceptance by CMA (DP).

#### 15. **Special Note.**

- a. All Participating firms must submit technical offers in duplicate (one for TSR committee and one for DP (Navy) record).
- b. Unregistered (Not registered with Directorate General Defense Purchase) firms must provide the documentary evidence of their technical and financial capability to undertake the project.
- c. Unregistered firms are to submit a certificate along with their Technical offer stating that the firm is not black listed by any government organization and not under disciplinary trial or embargo. Acceptance of firm's offer, firms not registered with DGDP is subject to security clearance. All firms who do not provide requisite documentary or security wise not cleared by DGDP (FS Team) will be rejected.
- d. In case of Pakistani firms, sales tax, NTN and income tax registration certificates are to be attached with the offer. These certificates are mandatory with the BID, otherwise offer shall be REJECTED.
- e. Company registration certificates are to be attached with offer.
- f. Requisite amount of earnest money (in shape of Bank Draft in the favour of CMA (DP)) is to be attached in separate envelop in sealed condition with the Technical offer. Photocopy of the same shall also be attached with DP-2 as a testimony. Cheques/crossed cheques shall not be accepted.
- g. Duly completed Form DP-1 and DP-3 are to be attached with Technical Offer.
- h. DP-2 Form shall also be submitted with Technical Offer without mentioning of prices.
- j. Only registered supplier on Active Taxpayers List (ATL) of FBR are eligible to participate in the Tender and submit quote.
- k. Release of payments is subject to mandatory submission of Filer Certificate duly issued by FBR showing the name of supplier on Active Taxpayers List (ATL). No payment will be released by CMA (DP) unless latest Filer Certificate duly issued by FBR showing the name of supplier on its Active Taxpayer list is submitted alongwith payment documents.

Note: In case of failure to comply above instructions, Terms and conditions, offer will liable for rejection.

#### <u>Directorate of Procurement (Navy)</u> Through Bahria Gate

# Near SNID Center, Naval Residential Complex, E-8, Islamabad Contact: Reception 051-9262311, Bahria Gate 0331-5540649, Section 051-9262310 Email: adpn34@paknavy.gov.pk

Tender	No & Date			
	Description			
IT Opening Date				
Firm Na	9			
Postal A	ddress			
Email A	ddress for Correspondence			
	Person Name			
Contact	Number (Landline	_) (Mo	obile	)
<b>Docum</b> e	ents to be Attached with Quotation			•
Firm is t	o submit its proposal in a sealed envelope v	vhich s	shall contain 03	3 x
Sealed I	Envelops as per details given below:			
Sealed	Envelop 1 – Technical Offer in Duplicate			
	velope must contain 02 x sets of Technical	Offer	(01 x Original +	01 x Copy)
	et must contain following documents as per		, –	,
	against each to ensure that these documents			
	Document		Original Set	Copy Set
1.	Bank Challan		<u> </u>	
2.	Principal Authorization Letter (where			
	applicable)			
3.	Principal Invoice (Muted – without Price)			
	(where applicable)			
4.	DP -1 Form of IT (with compliance remarks)			
5.	DP – 2 Form of IT with compliance remarks			
	against each clause of the Annex A)			
6.	Technical Offer / Specs			
7.	Annex A of IT (with compliance remarks)			
8.	Annex B & C of IT (with compliance remark	(s)		
9.	DP-3 form of IT (dully filled & signed)	,		
10.	DGDP Registration Letter (If firm is register	red		
	with DGDP)			
11.				
Sealed	Envelop 2 – Earnest Money			
	This Envelop must contain Earnest Money	only.		
Sealed	Envelop 3 – Commercial Offer			
	This Envelop must contain following docur	ments	• •	
1.	Firm's Commercial Offer		Original	
2.	Principal Invoice (where applicable)	01 x	Original	
3.	Dully filled DP-2 Form of IT 01 x Original			

#### Firm's Declaration

It is certified that we have submitted tender in compliance with above instructions and we understand that our offer is liable to rejection if tender is not prepared / packed as per above instructions.

Firm's Authorized Signatures _	
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#### **SPECIAL INSTRUCTIONS**

#### **SOURCE OF SUPPLY**

- 1. Genuine OEM Certified Brand New Stores will only be acceptable. Stores not procured directly from OEM or his Authorized Dealer/Agent/Stockist will not be acceptable.
- 2. Supplying firm in its "Offer/Quotation" is to clearly state whether stores will be supplied directly from relevant OEM or OEM's Authorized Dealer/Agent/Stockist.
- 3. In case the stores are being sourced through OEM's Authorized Dealer/Agent/Stockist a documentary proof to this effect comprising OEM's Dealership Certificate in respect of Dealer/Agent/ Stockist is to be provided by the supplying firm with following endorsements.
  - a. Certificate reference number with date
  - b. Name of the authorized dealer/agent/stockist
  - c. Last date/duration/period for validity of dealership
- 4. Supplying firm in its "Offer/Quotation" is to provide OEM's contact (address, e-mail address, phone, fax and website etc)

#### **ORIGIN OF SUPPLY**

5. Supplying firm in its "Offer/Quotation" is to specifically mention country of origin for the stores, which will be subsequently endorsed in the "Contract".

#### **UPDATES & CURRENT INFORMATION**

6. In case, NSN, Part Number or Quality Standard of the indented item has been superseded by a new one before/after conclusion of contract, the supplying firm is to provide all such relevant information alongwith a documentary proof to this effect originating from the concerned OEM. If replaced part effects fittings and functioning of other associated parts as well, then details of those parts are also to be provided.

#### **DOCUMENTATION REQUIRED**

- 7. Supplying is to provide following documentation at the time of inspection:
  - a. Firm's Warranty/Guarantee on form "DPL-15".
  - b. OEM's "Certificate of Conformity" indicating following.
    - (1) Pattern/Part Numbers of stores
    - (2) Description of stores along with quantity
    - (3) List of Serial Numbers or Batch Numbers or Lot Numbers as embossed/ engraved on the stores, as applicable.
    - (4) Date/Period of Manufacture
    - (5) Conformance to standards/specifications quoted in the IT

- c. OEM Lab Test Certificate/FATs report.
- d. Import documents comprising "Lading/Airway Bill" or "Shipping Bill" and "Bill of Entry" duty endorsed with the name of Supplying Firm if the item is sourced from abroad by local supplier/authorized dealer of OEM.
- 8. Firm/Supplier shall provide correct and valid email and fax No. to CINS and DP(N). Supplier/contracting firm shall either provide OEM/conformance certificate to CINS or is to be emailed to CINS under intimation to DP(N). Hard copy to COC must follow in any case through courier. On receipt, CINS shall approach the OEM for verification of conformance certificate issued by the OEM. Companies/firms rendering false OEM conformance certificates shall be black listed. "OEM's certificate" of conformity "originating from principal" who is neither the OEM not the OEM's authorized dealer/agent/stockiest will not be acceptable.

#### <u>INSPECTION</u>

9. Inspection Authority for all types of stores will be "CINS". However, in cases, where testing/verification of supplied stores is not possible, joint inspection will be carried out by reps of CINS, consignee and end/specialist user.

Tender No		Name of the Firm.  DGDP Registration No.  Mailing Address.  Date.  Telephone No.  Official E-Mail.  Fax No.  Mobile No of contact person.	
To:	The Director Of Procurement (Section P-34) Near SNIDS Centre, CDA Market at Naval Residential Complex Sector E-8, Islamabad Tele: 051-9262310 Email: dpn@paknavy.gov.pk	t .	
Dear Sir			
1. I/We hereby offer to supply to the Director of Procurement (Navy) the stores detailed in schedule to the tender inquiry or such portion thereof as you may specify in the acceptance of tender at the prices offered against the said schedule and further agree that this offer will remain valid up to 120 days and will not be withdrawn or altered in terms of rates quoted and the conditions already stated therein or on before this date. I/we shall be bound by a communication of acceptance to be dispatched within the prescribed time.			
2. I/We have understood the Instructions to Tenders and General Conditions Governing Contract in Form No. DP-35 (Revised 2002) included in the pamphlet entitled, Government of Pakistan, Ministry of Defence (Directorate General Defence Purchase) "General Conditions Governing Contracts" and have thoroughly examined the specifications/drawings and/or patterns quoted in the schedule hereto and am/are fully aware of the nature of the stores required and my/our offer is to supply stores strictly in accordance with the requirements.			
3. The follow	ving pages have been added to ar	nd form part of this tender:	
ab			
		(Signature of Tenderer)	
		(Capacity in which signing)	
		Address:	
		Date Signature of Witness	

ADDRESS.....

\*Individual signing tender and/or other documents connected with a contract must specify:-

- (a) Whether signing as "Sole Proprietor" of the firm or his attorney.
- (b) Whether signing as a "Registered Active Partner" of the firm or his attorney.
- (c) Whether signing for the firm "per procuration".
- (d) In the case of companies and firms registered under the Act, 1913 as amended up-to-date and under the Partnership Act 1932, the capacity in which signing e.g., the Director, Secretary, Manager, Partner, etc. or their attorney and produce copy of document empowering him so to sign, if called upon to do so.
- (e) Principal's proforma invoice (in original)
- (f) Earnest money
- (g) Treasury Challan Form for tender Fees as applicable

CHECK OFF LIST		
Tender Control No: <u>340</u>		
Firm Name: M/s		
Opening Date:		
Documents Attached	Yes	
Technical offer in duplicate		
Commercial offer		
Technical Specs		
Earnest Money (Original+ Copy )		
Bank Challan		
DP-1 Form		
DP-2 Form		
DP-3 Form		
Tax Filling Proof		
DGDP Registration Letter		
Authorization Letter		
Principal Invoice		
<u>Sig</u>		

## NECESSARY DATA FOR ISSUANCE OF CONTRACTS ON EARNEST MONEY IMPORTANT

Each column must be filled in with BLOCK CAPITAL LETTERS, incompletion shall render disqualification.

1.	Name :	
2.	Father's Name :	
3.	Address (Residential) :	
4.	Designation in Firm :	
5.	CNIC :(Attach Copy of CNIC)	
	NTN :(Attach Copy of NTN)	
7.	Firm's Address :	
8.	Date of Establishment of Firm :	
9.	Firm's Registration Certificate with FBR/Chamber of Comm (Attach Copy of relevant CERTIFICATE)	nerce/Registrar of Companies
10.	. In case PARTNERSHIP (Attach particulars at serial 1,2,3	,4,5 and 6 of each partner).
(Kı	INDLY FILL IN THE AROVE FORM AND FORWARD IT LINDER VOUR	OWN I ETTER HEAD

WITH CONTACT DETAILS)

#### **DIRECTORATE PROCUREMENT (NAVY)**

	Tender No  Directorate of Procurement (Navy) Near SNIDS Centre, CDA Market at Naval Residential Complex Sector E-8, Islamabad Tele: 051-9262310 Email: dpn@paknavy.gov.pk	
M/s		
	·	
INVITATION TO TENDER AND GENERAL IN	NSTRUCTIONS	
Dear Sir / Madam,		
1. DP (Navy) invites you to tender for services as per details given in attached Sche		
2. <u>Caution</u> : This tender and subsequence the successful bidder is governed by the rules Rules-2004 and DPP&I-35 (Revised 2017) of contracts laid down by MoDP / DGDP. As upon you and your firm to first acquaint (www.ppra.org.pk) and DPP&I-35 (Revised 2017) from DGDP Registration Cell on Phone No. It tender. If your firm / company possesses capability, you must be registered or willing award of contract, which shall be made after required registration documents mentioned in	s / conditions as laid down in PPRA covering general terms & conditions a potential bidder, it is incumbent yourself with PPRA Rules 2004 2017) (print copy may be obtained 051-9267412 before participating in requisite technical as well financial to register with DGDP to qualify for security clearance and provision of	
3. Conditions Governing Contracts. TI/T (Invitation to Tender) i.a.w PPRA Rules entered into between the parties i.e. the Directorate General Defence Purchase (Eaccordance with the law of contract Act, 187 Purchase Procedure & Instructions and DP-3 conditions that may be added to given contract Services specified herein.	s 2004 shall mean the agreement agreed e 'Purchaser' and the 'Seller' on DGDP) contract Form "DP-19" in 72 and those contained in Defence R5 (Revised 2017) and other special	Understood not agreed

	ry of Tender. The fers are to be furnish		nents covering	technical and		
quoted should "Comm freight/ separa clearly DP(N)	commercial Offer. in figures as well a be clearly marke hercial Offer", tender transportation, insutely. Total price of mentioned. In case reserves the right than one options were	is in words in the day in fact on a number and day in a number and day in ance charges the items quote of more than do accept lowest	ne currency me a separate so ate of opening beta etc are to add against the one option offe technically ac	entioned in IT. It is ealed envelope and tender is to be red by the firm, cepted option if	Understood agreed	Understoo not agreed
specific literatu envelop numbe hour af	Technical Offer: (Mations in DUPLICA) re/brochure, drawing one and clearly marker and date of opening ter the date and time confirm/comply with	TE (or as specifys and compliant ged "Technical Offe g. Technical offe ge for receipt of te	fied in IT) alon ce metrics in a ffer" without pri- er shall be oper ender mentioned	g with essential separate sealed ces, with tender ned first; half and in DP-2. Firms	Understood agreed	Understood not agreed
S.No	Technical requirement as per IT	Firm's endorsement (Comply/ Partially Comply/ Non Comply	i.e. Refer to page or	from brock Literature, q		
	d: C = Fully Comply,					
c. please tender due to highligl	Special Instruction be read point by po conditions should b non-acceptance o nted alongwith your be rejected.	s. Tender docu int and understo e responded cle f tender condit	ments and its ood properly be early. In case o ions(s), the sa	conditions may fore quoting. All of any deviation ame should be	Understood agreed	Understood not agreed
copies asked "Comm	Firms shall submit to of commercial offer a in the IT) and endercial proposal in the ervices called for an	and two or more rvelops clearly oold. The comm	copies of the te marked "Tech ercial offer will	echnical offer as a nical proposal", include rates of	Understood agreed	Understood not agreed

envelope shall be properly sealed bearing the signature of the bidder. Each cover shall indicate type of offer, number and date of IT and IT opening date. Thereafter both the envelopes (technical and commercial offer) shall be placed in one envelope (second cover) duly sealed and signed. This cover should bear the address of the procurement agency indicating, issuance date of IT and No, with its opening date. This should be further placed in another cover (third cover), addressed and indicated in the tender documents, without any indication that there is a tender within it.

(alongwith a submitted w person. It is	M DP-1, DP-2, DP-3 and Questionnaires. Form DP-1, DP-2 annexes), DP-3 and Questionnaires duly filled in are to be with the offer duly stamped/signed by the authorized signatory/s pertinent to mention that all these are essential requirement tion in the tender.		Understo
Direct Near at Na Secto Tele	ender duly sealed will be addressed to the following:- torate of Procurement (Navy) SNIDS Centre, CDA Market val Residential Complex or E-8, Islamabad : 051-9262310 I : dpn@paknavy.gov.pk		
the date and time This Directorate w received after the time will, however, legitimate/registere opening. In case courier service, ye	ime For Receipt of Tender. Tender must reach this office by specified in the Schedule to Tender (Form DP-2) attached. ill not accept any excuse of delay occurring in post. Tenders appointed/ fixed time will NOT be entertained. The appointed fall on next working day in case of closed/forced holiday. Only ded representatives of firm will be allowed to attend tender your firm has sent tender documents by registered post or our may confirm their receipt at DP (Navy) on Phone No perfore the opening date / time.	Understood agreed	Understood not agreed
tender. Commercial acceptable on example of commercial for opening of Commercial registered representations. Tenders received a second registered representation of the commercial registered representations.	ening. Tenders will be opened as mentioned in the schedule to all offers will be opened at later stage if Technical Offer is found mination by technical authorities of Service HQ. Date and time ommercial offer shall be intimated later. Only legitimate / entative of firm will be allowed to attend tender opening. after date & time specified in DP-2 would be rejected without med un-opened i.a.w Rule 28 of PPRA-2004.	Understood agreed	Understood not agreed
7. Validity of 0	Offer.		
invariably be 30th June w required by	validity period of quotations must be indicated and should e 120 days from the date of opening of commercial offer or hichever is earlier. Firm undertakes to extend validity of offer if equal number of original bid period (i.e. 120 days or less as offer) i.a.w PPRA Rule-26.	Understood agreed	Understood not agreed

	b. The quoting firm will certify that in case of an additional requirement of the contract items (s) in any qty(s) within a period of 12 months from the date of signing the contract, these will also be supplied at the ongoing contract rates with discount.	Understood agreed	Understood not agreed
stores accep		nderstood greed	Understood not agreed
trick oright to Secur	Quoting of Rates. Only one rate will be quoted for entire quantity, item In case quoted rates are deliberately kept hidden or lumped together to ther competitors for winning contract as lowest bidder, DP(N) reserves the preject such offers on-spot besides confiscating firm's Earnest Money / Bid ity and take appropriate disciplinary action. Conversion rate of FE/LC conents will be considered w.e.f. opening of commercial offer as per PPRA 30(2).	Understood agreed	Understood not agreed
10.	Return of I/T. ITs are to be handled as per following guidelines:		
	a. In case you are Not quoting, please return the tender inquiry stating the reason of NOT quoting. In case of failure to return the ITs either quoted or not quoted consequently on three occasions, this Directorate, in the interest of economy, will consider the exclusion of your firm's name from our future distribution list of invitation to tender.	Understood agreed	Understood not agreed
	b. For registered firm(s), case will be referred to DGDP for necessary administrative action if firms registered / indexed for tendered items/stores do not quote / participate.	Understood agreed	Understood not agreed
	c. It is a standard practice to invite all firm(s) including those unregistered with DGDP who gave their preliminary budgetary/ technical proposals to end users / indentors. If your firm has been invited to participate in the tender, you must either participate in tender. In case of your inability to do so, you must inform DP (Navy) by a formal letter/email.	Understood agreed	Understood not agreed
case t	Withdrawal of Offer. Firms shall not withdraw their commercial before signing of the contract and within validity period of their offers. In the firm withdraws its offer within validity period and before signing of the act, Earnest Money of the firm shall be confiscated and disciplinary action also be initiated for embargo up to 01 year.	Understood agreed	Understood not agreed
12.	Provision of Documents in case of Contract. In case any firm a contract, it will deposit following documents before award of contract:	Understood agreed	Understood not agreed
	<ul> <li>a. Proof of firm's financial capability.</li> <li>b. Foreign Seller has to provide its Registration Number issued by respective Department of Commerce authorizing export of subject stores.</li> <li>c. Principal/Agency Agreement.</li> <li>d. Registration with DGDP (Provisional Registration is mandatory)</li> </ul>		

#### 13. **Treasury Challan.**

	a. Offers by registered firms must be accompanied with a Challan form of Rs.200/- (obtainable from State Bank of Pakistan/Government	Attached	Not Attached
	Treasury) and debit able to Major Head C02501-20, Main Head-12, Sub Head 'A' Miscellaneous (Code Head 1/845/30). Each offer will be covered by one Challan.		
	b. Firms, un-registered / un-indexed with DGDP (Registration Section) are to acquire prior approval from DP (Navy) to participate in the tender competition through formal application accompanied by Challan Form of Rs 300 in favour of CMA (DP).		
	Earnest Money/Tender Bond:- Your tender must be accompanied by a eposit Receipt (CDR) in favor of CMA (DP), Rawalpindi for the following	Attached	Not Attached
amour	a. Rates for Contract. The rate of earnest money and its maximum ceiling for different categories of firms would be as under:-		

- (i) <u>Registered/Indexed/Pre-Qualified Firms</u>. 2% of the quoted value subject to maximum ceiling of Rs. 0.100 Million.
- (ii) Registered/Pre-Qualified but Un-indexed Firms. 3% of the quoted value subject to maximum ceiling of Rs. 0.150 Million.
- (iii) <u>Unregistered/not Pre-Qualified/Un-indexed Firms</u>. 5% of the quoted value subject to maximum ceiling of Rs. 0.200 Million.

#### b. Return of Earnest Money

- (i) Earnest money to the unsuccessful bidders will be returned on finalization of the contract.
- (ii) Earnest money of the firm/firms with whom contract is concluded will be returned on submission of Bank Guarantee and its acceptance by CMA (DP).
- **15.** <u>Documents for provisional registration:</u> In case your firm wins a contract on Earnest Money (EM), it will deposit following documents to DGDP (Registration Section) before the award of contract for provisional registration:-

S No	Local Supplier	Foreign Supplier
a.	Three filled copies of SVA-8121 of each member of management.	Three filled copies of SVA-8121-D of each member of management.
b.	Three filled copies of SVA-8121-A	Three filled copies of SVA-8121.
C.	Three photocopies of NIC for each member of management.	Three photocopy of Resident Card or equivalent identification Card for each member of management.
d.	Three PP size photographs for each member of management.	Three PP size Photographs for each member of management.

e.	Challan Form	Challan Form
f.	Bank Statement for last one year.	Financial standing/audit balance sheet
g.	Photocopy of NTN	Photocopy of passport
h.	Foreign Principal Agency Agreement in case of local agent.	Agency Agreement in case of Trading House/ Company/ Exporter /Stockiest etc.

	Inspection Authority. Consignee & Specialist Use	or a team nomina	ted by Pakistan Nav	y. CINS	Understood agreed	Understood not agreed
	ction shall be as prescribed of the contract.	IN DP-35 and PP	& I (Revised 2017)	or as per		
17. Warra	Condition of Stores. anty/Guarantee Form DPL-			on Firm's	Understood agreed	Understood not agreed
18. subm	<b>Documents Required.</b> itted along with the quote:	Following docum	nents are required	d to be	Understood agreed	Understood not agreed
	a. OEM/Authorized Dealership Evidence.	Dealer/Agent Cer	tificate along wit	th OEM		
	b. The firm/supplier s to CINS and DP(N). Su		and valid e-mail an rm shall either prov			

c. Original quotation/Principal/OEM proforma invoice.

false OEM Conforming Certificates will be blacklisted.

d. In case of bulk proforma invoice, a certificate that prices indicated in the bulk proforma invoice have not been decreased since the date of bulk proforma invoice from the manufacturers/suppliers.

Conformance Certificate to CINS or is to be e-mailed to CINS under intimation to DP (Navy). Hard copy of COC must follow in any case through courier. On receipt, CINS shall approach the OEM for verification of Conformance Certificates issued by OEM. Companies/firms rendering

- e. Submit breakup of cost of stores/services on the following lines:
  - (i) Imported material with break down item wise along-with import duties.
  - (ii) Variable business overheads like taxes and duties imposed by the federal/provincial government as applicable:-
    - (1) General Sales Tax
    - (2) Income Tax
    - (3) Custom Duty. PCT code along with photocopy of the related page is to be attached where applicable.
    - (4) Any other tax/duty.
  - (iii) Fixed overhead charges like labour, electricity etc.

	<ul><li>(iv) Agent commission/profit, if any.</li><li>(v) Any other expenditure/cost/service/remuneration as asked for in the tender.</li></ul>		
of contract co a. b.	ion of Stores/Services. The stores/services offered as a result not not against this tender may be rejected as follows:  1st rejection on Govt. expense  2nd rejection on supplier expense  3rd rejection contract cancellation will be initiated.	Understood agreed	Understood agreed
supply of stord schedule Band duties/freight value of (Rs 1) Bank Guarant Accounts Offic power of seed demanded by the supplier who for upto 60 days after the of the extended	ty Deposit/Bank Guarantee. To ensure timely and correct es the firm will furnish an unconditional Bank Guarantee(BG) from a k for an amount upto 10 % of the contract value (excluding Taxes, handling charges) on a Judicial Stamp Paper (All pages) of the 00.00) as per prescribed format or in shape of CSD/Bank draft. The tee shall be endorsed in favour of CMA (DP) Rawalpindi who is the cer specified in the contract. The CMA (DP) Rawalpindi has the like king encashment of the Bank Guarantee as if the same has been at the purchaser himself. The Bank Guarantee shall be produced by within 30 days from the date of issue of the contract and remain valid ays after completion of warranty period and remain in force till one of the delivery date given in the contract. If delivery period is a supplier shall arrange the extension of Bank Guarantee within 30 to original delivery period to keep its validity always one year ahead ed delivery period. The BG form can be obtained from DP(N) on egiven on page 1. Format of BG is enclosed at Annex B.	Understood agreed	Understood not agreed
commission a Firm to any G	ty Pact. There shall be "zero tolerance" against bribes, gifts, and inducement of any kind or their promises thereof by Supplier / overnment official / staff whether to solicit any undue benefit, favour Following provisions must be clearly read & understood for strict	Understood agreed	Understood not agreed
irrespe be sigr agency is av	Integrity Pact shall be applicable to all tenders / contracts ctive of their financial value. However, a written Integrity Pact shall ned for contracts exceeding Rs 10 Million between the procuring and the supplier / contractor i.a.w Rule-7 of PPRA-2004. The form railable at www.ppra.org.pk or can be requested at @paknavy.gov.pk	Understood agreed	Understood not agreed
unethic Integrit person <u>PERM</u> legal a	If a Supplier / Contractor is found involved in any unbusiness-like / cal activity, same would be considered a serious breach of the y Pact. DP (Navy) shall take severe disciplinary action against that (s) and the firm / company, which may include, but not limited to, <b>ANENT BLACKLISTING</b> of firm / company through DGDP and ction against the individual (s) involved as per Pakistan's Code of al Procedure.	Understood agreed	Understood not agreed
DP (N Purcha	It is strictly forbidden to socialize, call or meet any official / staff of avy) in private or during off hours. If any official / staff from ser side asks for any undue favour or gratification directly or tly, the matter is to be immediately brought to the personal notice of	Understood agreed	Understood not agreed

Director Procurement (Navy) on Tel: 051-9267412 or through a personal meeting in office. Privacy of firms and their Reps sharing such information will be guaranteed without any prejudice to their normal business activities. Correspondence. All correspondence will be addressed to the Understood agreed Purchaser i.e. DP (Navy). Correspondence with regard to payment or issue of delivery receipt may be addressed to CMA Rawalpindi & Consignee respectively with copy endorsed to the DP (Navy). Pre-shipment Inspection.PN may send a team of officers including Understood agreed DP(N) member for the inspection of major equipments and machinery items at OEM premises as per terms of contract. If not already provided for and mentioned in the I.T, firm(s) must clarify the place, number of persons, duration

24. Amendment to Contract. Contract may be amended/modified to include Understood fresh clause (s) modify the existing clauses with the mutual agreement by the supplier and the purchaser; such modification shall form an integral part of the contract.

and whether expenses on such visits would be borne by the Purchaser or Contractor. In case contractor is responsible for bearing such expenses, detailed

breakdown of the same should be given separately in the commercial offer.

Understood agreed not agreed

Understood

not agreed

Understood

not agreed

25. Discrepancy. The consignee will render a discrepancy report to all concerned within 60 days after receipt of stores for discrepancies found in the consignment. The quantities found short are to be made good by the supplier, free of cost.

Understood agreed

agreed

## not agreed

Understood

Understood

not agreed

#### Price Variation. 26.

22.

23.

- Prices offered against this tender are to be firm and final. a.
- Where the prices of the contracted stores/raw material are Understood controlled by the government or an agency competent to do so on government behalf then price increase/decrease will be allowed at actual on case to case basis on production of government notification by the Supplier for the subject stores where the firms are contractually obliged and bound to produce the stores from raw materials supplied by government/State controlled departments in consultation with Military Finance.

Except for calculation or typographical errors, the rates of the C. contracts not having a price variation clause PVC clause will not be increased subsequently. But when such an increase is considered desirable in the interest of expeditious supply of stores and is necessitated by the circumstances beyond the control of the Supplier, the case may be decided accordingly.

#### 27. Force Majeure.

The supplier will not be held responsible for any delay occurring in Understood supply of equipment due to event of Force Majeure such as acts of God,

Understood not agreed

War, Civil commotion, Strike, Lockouts, Act of Foreign Government and its agencies and disturbance directly affecting the supplier over which events or circumstances the supplier has no control. In such an event the supplier shall inform the purchaser within 15 days of the happening and within the timeframe about discontinuation same the circumstances/happening in writing. Non-availability of raw material for the manufacture of stores, or of export permit for the contracted stores from the country of its origin, shall not constitute Force Majeure.

- b. The Supplier shall provide the Purchaser with all the necessary proof of the occurrence of the events and its effect on the contract performance within 30 days from the start to force majeure event.
- C. The Purchaser shall be entitled to conduct investigation into the cause of delay reported by the Supplier.
- d. Where the delay was due to genuine force majeure event it shall extend the delivery for a period of equal to the period in which such force majeure remains operative.
- Such extension in delivery period, due to force majeure, shall not e. entitle the Suppliers to claim any extra from the Purchaser.
- Arbitration. Parties shall make their attempt to settle all disputes arising Understood under this contract through friendly discussions in good faith. In the event that either party shall perceive such friendly discussion to be making insufficient progress towards settlement of dispute (s) at any time, then such party may be written notice to the other party refer the dispute (s) to final and biding arbitration as provided below:

agreed

Understood

not agreed

- The dispute will be referred for adjudication to two arbitrators one to a. be nominated by each party, who before entering upon the reference shall appoint an umpire by mutual agreement, and if they do not agree a judge of the Superior court shall be requested to appoint the umpire. The arbitration proceedings shall be held in Pakistan and under Pakistani Law.
- The venue of the arbitration shall be the place from which the b. contract is issued or such other places as the Purchaser at his discretion may determine.
- The arbitration award shall be firm and final. C.
- d. In course of arbitration the contract shall be continuously be executed except that part which is under arbitration
- All proceedings under this clause shall be conducted in English e. language and in writing
- **Court of Jurisdiction.** In case of any dispute only court of jurisdiction 29. at Rawalpindi, Pakistan shall have jurisdiction to decide the matter.
- Liquidated Damages(LD). Liquidated Damages upto 2% per month Understood are liable to be imposed on the suppliers by the purchaser in accordance with

Understood not agreed

DP-35, if the stores supplied after the expiry of the delivery date without any valid reasons. Total value of LD shall not exceed 10% of the contract value.

31. **Risk Purchase.** In the event of failure on the part of supplier to comply with the contractual obligations the contract will be cancelled at the Risk and Expense (RE) of the supplier in accordance with DP-35.

supply or con equipm shall be resultin resciss impose will be	Compensation Breach of Contract.  If the contractor fails to the contracted stores or contract is cancelled either on RE or without RE tract become ineffective due to default of supplier / seller or stores / nent declared defective and caused loss to the Government, contractor e liable to pay to the Government compensation for loss or inconvenience ag for his default or from the rescission of his contract when such default or ion take place such compensation will be in excess to the RE amount, if ed by the competent authority. Compensation amount in terms of money decided by the purchase officer and will be deposited by contractor / seller ternment treasury in the currency of contract.	Understood agreed	Understood not agreed
comperence	Gratuities/Commission/Gifts. No commission, rebate, bonus, fee or insation in any form shall be paid to any local or foreign agent, consultant entative, sales promoter or any intermediary by the Manufacturer/Supplier the agent commission payable as per the agent commission policy of the ment and as amended from time to time and given in the contract. Any of such clause(s) of the contract by Manufacturer/Supplier and/or their nominated representative may result in cancellation of the contract sting of the Manufacturer/Supplier financial penalties and all or any other a measure which the purchaser may consider appropriate.	Understood agreed	Understood not agreed
34.	Termination of Contract.		
	a. If at any time during the currency of the contract the Purchaser decides to terminate the contract for any reason whatsoever (other than for reasons of Non-Delivery) he shall have right to do so by giving the Supplier a registered notice to that effect. In that event the Purchaser will accept delivery at the contract price and terms of such stores/goods/services which are in the actual process of manufacture that is completed and ready for delivery within thirty days after receipt by the Supplier of such notice.  b. In the case of remainder of the undelivered stores/goods/services the Purchaser may elect either:	Understood	Understood not agreed

(ii) To cancel the remaining quantity and pay to the Supplier for the articles or sub-components or raw materials purchased by the Supplier and are in the actual process of manufacture at the price to be determined by the Purchaser. In such a case materials in the process of manufacture shall be delivered by the Supplier to the Purchaser.

thereof at the contract price or.

To have any part thereof completed and take the delivery

- (iii) No payment shall however be made for any materials not yet in the actual process of manufacture on the date notice of cancellation is received.
- c. Should the Supplier fail to deliver goods/services in time as per quality terms of contract or fail to render Bank Guarantee within the stipulated time period or any breach of the contract the Purchaser reserves the right to terminate/cancel the contract fully or any part thereof at the risk and expense (RE) of the Supplier.

35. Rights Reserved. Directorate of Procurement (Navy), Rawalpindi reserves full rights to accept or reject any or all offers including the lowest.	Understood agreed	Understoo not agreed
Grounds for such rejections may be communicated to the bidder upon written request, but justification for grounds is not required as per PPRA Rule 33 (1).		
36. Application of Official Secrets Act, 1923. All the matters connected with this enquiry and subsequent actions arising there from come within the	Understood agreed	Understood not agreed
scope of the Official Secrets Act, 1923. You are, therefore, requested to ensure complete secrecy regarding documents and stores concerned with the enquiry and to limit the number of your employees having access to this information.		
37. <b>Acknowledgment.</b> Firms will send acknowledgement slips within 07 days from the date of downloading of IT from the PPRA Website i.e. <u>www.ppra.org.pk</u>	Understood agreed	Understood not agreed
38. <u>Disqualification.</u> Offers are liable to be rejected if:-		
<ul><li>a. Received later than appointed/fixed date and time.</li><li>b. Offers are found conditional or incomplete in any respect.</li></ul>	Understood agreed	Understood not agreed
<ul> <li>c. There is any deviation from the General /Special/Technical Instructions contained in this tender.</li> <li>d. Forms DP-1, DP-2 (along with Annexes), and DP-3 duly signed, are</li> </ul>		
NOT received with the offers.		

- e. Treasury challan is NOT attached with the offer.
- f. Multiple rates are quoted against one item.
- g. Manufacturer's relevant brochures and technical details on major equipment assemblies are not attached in support of specifications.

NOT indicated separately as per required price breakdown mentioned at

Taxes and duties, freight/transportation and insurance charges

j. Subject to restriction of export license.

Para 17.

- k. Offers (commercial/technical) containing non-initialed/unauthenticated amendments/corrections/overwriting.
- I. If the validity of the agency agreement is expired.
- m. The commercial offer against FOB/CIF/C&F tender is quoted in local currency and vice versa.
- n. Principals invoice in duplicate clearly indicating whether prices quoted are inclusive or exclusive of the agent commission is not enclosed.
- p. Earnest money is not provided.
- q. Earnest Money is not provided with the technical offer (or as specified).

- r. If validity of offer is not quoted as required in IT or made subject to confirmation later.
- s. Offer made through Fax/E-mail/Cable/Telex.
- t. If offer is found to be based on cartel action in connivance with other sources/ participants of the tender.
- u. If OEM and principal name and complete address is not mentioned.
- v. Original Principal Invoice is not attached with offer.

Appeals for risk & expense amount

Appeals for rejection of stores

Appeals in all other Cases

		<u>s by Supplier/Firm.</u> Any aggrieved of (N) or CINS or any other problematic a		Jnderstood igreed	Understoo not agreed
compri	sing P	ct may prefer an Appeal to Standing N Officers and military finance rep e detail and timeline for preferring appea	at Naval headquarters,		
	S.No.	Category of Appeal	Limitation Period		
	a.	Appeals for liquidated damages	Within 30 days of decision		
	b.	Appeals for reinstatement of contracts	Within 30 days of decision		

Within 30 days of decision Within 30 days of decision

Within 30 days of decision

Understood

Understood

agreed

agreed

Understood not agreed

Understood

not agreed

Understood

not agreed

40.	Limitation.	Any appeal received after the lapse of timelines given in para	
39 ab	ove shall not	pe entertained.	

11. For Firms not Registered with DGDP Firms not registered with DGDP undertake to apply for registration with DGDP prior signing of Contract. Details	Understood agreed
can be found on DGDP website <a href="www.dgdp.gov.pk">www.dgdp.gov.pk</a> . These firms can participate in	
ender iaw paras 12 and 14 above and provision of documentary proof regarding	
inancial status of the firm alongwith NTN and GST registration copies.	

42.	Firms	which	are i	not i	registered	with	DGDP	should	initiate	provis	sional
regis	tration in	n accor	dance	with	Para 41.	Besic	des, grou	and ched	ck by Fie	eld Se	curity
(FS)	Team	will be	made	for	security	cleara	nce rela	ated to	participa	ition ii	n the
tende	er after	technic	al ope	ning	. Firms u	nderta	ike to pi	rovide fo	llowing	docur	nents
for g	round ch	eck by	FS Te	eam:							

a. NTN

C.

d.

e.

- b. Income Tax Return
- c. Sales Tax Return
- d. Sales Tax Certificate
- e. Chamber of Commerce Industry Certificate
- f. Professional Tax Certificate (Excise & Taxation)
- g. Office/Home/Ware House Property documents
- h. Utility Bills (Phone/Electricity)
- i. Firm Vehicle/Personal Vehicle
- k. CEO Visiting Card/NIC Copy, 03Xspecimen signature of CEO
- I. DGDP Registration letter
- m. Firm Bank Statement
- n. Non Black List Certificate
- p. 2 X Witness + CNIC and Mobile Numbers

	q.	Police Verification		
	r.	Agency Agreement		
	S.	OEM Certificate		
	t.	ISO Certificate		
	u.	Stock List with value		
	V.	Company Profile/Broachers		
	W.	Employees List		
	Χ.	Firm Categories		
	y.	Sole Proprietor Certificate		
	Z.	Partnership Deed		
	aa.	Pvt Limited		
	ab.	Memorandum of Articles		
	ac.	Form 29 and Form A		
	ad.	Incorporation Certificate		
	ted sha	all form the baseline for subsec	after tender opening. The IT provisions quent contract negotiations.	
45.	Forma	at of DPL-15 (warranty form) a	nd PBG are enclosed as Annex A & B.	
			Sincerely yours,	
		Ř	To be Signed by Officer Concerned) ank: AME:	

Police Verification

#### **DPL-15 (WARRANTY)**

FIRM'S NAME: M/s_	 	 

- 1. We hereby guarantee that the articles supplied under the terms of this contract are produced new in accordance with approved drawings/specification and in all respect in accordance with the terms of the contract, and the materials used whether or not of our manufacture are in accordance with the latest appropriate standard specifications, as also in accordance with the terms of complete of good workmanship throughout and that we shall replace FOR/DDP Karachi free of cost every article or part thereof use or in use shall be found defective or not within the limits and tolerance of specifications requirement or in any way not in accordance with the terms of the contract.
- 2. In case of our failure to replace the defective stores free of cost within a reasonable period, we shall refund the relevant cost FOR/DPP Karachi (As the case may be in currency in with received).
- 3. This warranty shall remain valid for <u>01 Year</u> after the acceptance of stores by the end user

The signature must be the same as that on the tender/contract, or if otherwise must be shown to be the signature of a person capable of giving a guarantee on behalf of the contractor

SIGNATURE	
DATE	_
PLACE	

# BANK GUARANTEE FOR PERFORMANCE ON JUDICIAL STAMP PAPER OF RS. 100/- OR AS SUITABLE TO THE AMOUNT OF BG

(i)	Contract No	dated
(ii)	Name of Firm/Contractor	
(iii)	Address of Firm/Contractor	
(iv)	Name of Guarantor	
	Address of Guarantor	
(		
\	(in	words)
(vii)	Date of expire of Guarantee_	
	The President of Islamic troller of Military Accounts (De	Republic of Pakistan through the efence Purchase) Rawalpindi.
Sir,		
1.	Whereas your good self have	entered into Contract No. dated
	with Messer's	
	(Full Name and	
the (	Contract is the submission of uomer to your good self for a s	mer and that one of the conditions of unconditional Bank Guarantee by our turn of Rsapplicable)
and (	undertake as under: -  To pay to you unconditional	ally on demand and/or without any
refer		nount not exceeding the sum or RsRupees or FE (as applicable)
		as would be mentioned in your
writte	en Demand Notice.	
b.	To keep this Guarantee in for	ce till
year store Cust if an unde the I there	cahead of the original/extended es which so ever is later in dura tomer i.e. M/s	k Guarantee shall be kept one clear delivery period or the warrantee of the tion on receipt of information from our or from your office. Claim, so on or before this day. Our liability use on the closing of banking hours on as Bank Guarantee. Claim received whether you suffer a loss or not. On uarantee, this document i.e. Bank I, discharged and returned to us.

d. That we shall inform your office regarding termination of the validity of this Bank Guarantee one clear month before the actual expiry date of this Guarantee.
That with the consent of our customer you may amend/alter any term/clause of the contract or add/delete any term/clause to/from this contract without making any reference to us. We do not reserve any right to receive any such amendment/alternation or addition/deletion provided such like actions do not increase our monetary liability under this Bank Guarantee which shall be limited only to Rs (Rupees).
That the Bank Guarantee herein before given shall not be affected by any change in the constitution of the Bank or Customer/Seller or Vendor.
g. That this an unconditional Bank Guarantee, which shall be enchased on sight on presentation without any reference to our Customer/Seller or Vendor.
Guarantor
Dated:
(Bank Seal and Signatures)